



Air strippers designed and built by Ershigs for the city of Vancouver, Washington. This system is for the removal of volatile organic compounds from water.

management expects significant growth opportunities to continue for the company's FRP engineered products in emerging economies as new infrastructure is built.

Water and wastewater market

Population growth, increased industrialization and a worldwide trend toward urbanization will be

primary drivers of growth for the kind of storage tanks and engineered FRP products manufactured by Denali for the water/wastewater market. Demand for the piping and tanks used in potable water applications will continue to be driven by increased residential and commercial

construction and renovation. Demand for engineered FRP products used in drain and sewer applications will be driven by infrastructure projects requiring continuous maintenance and/or expansion. With the addition of Belco, the company is effectively able to serve both the municipal and industrial wastewater markets. Belco is cost-competitive with regional suppliers, while Plasti-Fab, Ershigs, and Fibercast operate in the industrial segment because of their competitive advantages in engineering capabilities and technology. This market is driven by the EPA's continued regulation of industrial waste effluents. The total estimated addressable domestic market for the company's engineered FRP products used in potable water, drain, sewage, and industrial wastewater applications is approximately \$100 million per year and is expected to grow moderately.

The constant threat of flooding and need for more land has necessitated higher and more durable dikes. Dikes are built on unstable and erosion-prone waterway surfaces, creating an ongoing need for repairs. This has helped turn the management of dikes into an important government function and a key in an overall system of hydraulic management. In fact, the Dutch "water-schappen" (water boards) founded in the 13th century represented the first democratic system in the Netherlands.



Welna

Welna, based in Oldenzaal, the Netherlands, provides engineered fluid handling products to the chemical, petrochemical, pulp and paper, water/wastewater, microelectronics, and environmental process industries. The largest supplier of engineered FRP products to process industries in Europe, Welna has manufacturing facilities in key technology centers in the Netherlands, Germany, the United Kingdom, France, Poland, and Thailand. Welna operates through two divisions: Welna Kunststoffen B.V. (Welna Synthetics) and Welna Handel B.V. (Welna Trade).

Welna Synthetics

Welna Synthetics designs, manufactures and installs FRP products, including transport tanks, vessels, and piping systems, for corrosion-resistant applications. Welna differentiates itself from its competitors through its unique ability to fabricate very large and complex tanks, vessels, and pipes, and through its dual-laminate lining technology for highly corrosive applications. Welna Synthetics has manufacturing and distribution locations throughout Europe, including **Plasticon** in the Netherlands, **K.T.D.** in Germany, **Sovap** in France and **Garlway** in Great Britain. Through its operations in Poland, Welna Synthetics is well-positioned to access the emerging economies of Eastern Europe and, through its joint venture in Thailand, Southeast Asia.

Welna Trade

Welna Trade distributes a wide range of engineered products and systems, including valves, expansion joints, tubes, suspension and support systems, filtration systems, and turbines for use in the power generation, water treatment, paper, and chemical

processing industries. This division also provides engineering and